

## **CWRT Promotional and Marketing Efforts – Report FY 2023-24**

Name/Title	Type of	Start	End Date	Length	Outcome	Notes
	Activity	Date		of Run		
National Night Out Event	Outreach	8/1/23	8/1/23	2 hours	Program Promotion	
Broadway International	Outreach	9/4/23	9/4/23	8 hours	Program Promotion	
Festival						
Foster Youth Education Fund	Presentation	9/5/23	9/5/23	4 hours	Program Promotion	
Career Fair						
Ohana Walk	Outreach	9/16/23	9/16/23	5 hours	Program Promotion	
Right to Heal	Outreach	9/19/23	9/19/23	6 hours	Program Promotion	
Rosemont Community	Outreach	9/30/23	9/30/23	4 hours	Program Promotion	
Association						
Indigenous Peoples' Day	Outreach	10/9/23	10/9/23	7 hours	Program Promotion	
Sacramento Racial Equity	Presentation	10/18/23	10/18/23	8 hours	Program Promotion	
Kauai's Marketplace Fall Fest	Outreach	10/28/23	10/28/23	5 hours	Program Promotion	
N. Sac Latino BHREC Forum	Presentation	11/3/23	11/3/23	5 hours	Program Promotion	
Galt Latino BHREC Forum	Presentation	11/4/23	11/4/23	5 hours	Program Promotion	
Community Meeting w/	Outreach	11/6/23	11/6/23	1 hour	Program Promotion	
Supervisor Hume						
World Relief Resource Fair –	Outreach	11/18/23	11/18/23	3 hours	Program Promotion	
Health and Wellness						
A Neighborhood Celebration	Outreach	12/6/23	12/6/23	3 hours	Program Promotion	
Kwanzaa Event	Outreach	1/1/24	1/1/24	3 hours	Program Promotion	
MLK Day Event	Outreach	1/16/24	1/16/24	4 hours	Program Promotion	
CCMU Implementation	Presentation	2/6/24	2/6/24	5 hours	Organization	
					Engagement	
Spirit of Inclusion	Outreach	2/12/24	2/12/24	1.5	Program Promotion	
				hours		
Center for Health Practice,	Outreach	4/20/24	4/20/24	9 hours	Program Promotion	
Policy, and Research						
Kid's Day at the Park	Outreach	4/27/24	4/27/24	8 hours	Program Promotion	
Rosemont Community	Outreach	5/2/24	5/2/24	3 hours	Program Promotion	
Association Meeting						



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3rd Annual Mental Health	Outreach	5/16/24	5/16/24	4 hours	Program Promotion		
Symposium (NHORA)							
SVPA Conference	Outreach	5/17/24	5/17/24	8 hours	Program Promotion		
The Picnic on the	Outreach	5/22/24	5/22/24	4 hours	Program Promotion		
Green/Open							
House/Resource Fair							
Ukrainian Cultural Fair	Outreach	5/24/24	5/24/24	4 hours	Program Promotion		
International Kid's Festival	Outreach	5/25/24	5/25/24	8 hours	Program Promotion		
Sacramento Pride	Outreach	06/08/24	6/09/24	16 hours	Program Promotion		
NAMI Walk	Outreach	6/15/24	6/15/24	5 hours	Program Promotion		
Black Men's Wellness	Outreach	6/29/2024	6/29/2024	6 hours	Program Promotion	Ad (CWRT and recruitment) in their	
Resource Fair (Sacramento						special Print Edition made	
Observer)						available on 6/29/2024	
Edleman Marketing Contract							
General Market Radio	Radio Ads	2/19/24	4/14/24	4 weeks	3,298,600 Impressions**	KSEG, KYMX, KKDO, KHYL, KRXQ,	
						KZZO	
In-Language Radio	Radio Ads	2/19/24	4/14/24	4 weeks	1,233 paid and 1,157	Russian (KEFM & KFSG), Spanish	
					bonus radio spots	(KXSE & KVMX), Farsi (Radio	
					delivered	Bamdad)	
Clear Channel	Billboards	2/19/24	4/14/24	4 weeks	Total of 5,587,584	33% Rotation for English/African	
Transit Shelters	Shelter Ads	2/19/24	4/14/24	4 weeks	impressions** delivered.	American	
Convenience/Grocery Store	Posters	2/19/24	4/14/24	4 weeks	Total of 34,442 clicks.	Locations with High Index for Dhari	
Posters						and Pashto	
						33% Rotation for Spanish	
						33% Rotation for Russian	
Display Ads/Search	Other - Digital	2/19/24	4/14/24	4 weeks	Total of 5,587,584		
Social Media	Other – Digital	2/19/24	4/14/24	4 weeks	impressions** delivered.	Facebook & Instagram	
					Total of 34,442 clicks.	Completed location, language and	
						behavior targeting.	
All Over Media –	Posters	3/4/24	4/1/24	4 weeks	Placed at convenience	Languages in English, Spanish and	
Convenience Stores					stores throughout the	Russian	
					County		



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All Over Media – Grocery	Posters	3/4/24	4/1/24	4 weeks	Placed at grocery stores	Languages in English, Spanish and
Stores					throughout the County	Russian
Clear Channel	Shelter Ads	3/4/24	4/1/24	4 weeks		English/African American *Creative
						Rotation 50/50 Male & Female
						Locations with High Index for Dhari
						and Pashto
						Spanish
						Russian

MEDIA TOTALS (2/19/24-4/14/24):						
MEDIA	TOTAL IMPRESSIONS** DELIVERED	ADDED VALUE IMPRESSIONS**				
Radio*	3,298,600	427,900				
Out-Of- Home	28,659,388	2,699,646				
Digital	5,387,584	2,943,486				
Totals:	37,345,572	6,071,032				

<sup>\*</sup>Unrated radio station impressions not included

<sup>\*\*</sup>An impression is a metric used to quantify the number of digital views or engagements of a piece of content, usually an advertisement, digital post, or web page. Impressions are also referred to as an "ad view."

CWRT Marketing & Outreach Budget FY 2023-24 Edelman Contract					
Expense/Line Item	Budget				
Advertising/Media Buy/Production Elements	\$455,000				
Creative/Design	\$15,000				
Events/Rentals/Stipends	\$5,000				
Research	\$5,000				
Total:	\$480,000				